IAS Officers:
Servants or Masters of People

By

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(Talk at APHRDI, Bapatla: 13 July 2017)
Is Wealth Everything?

• Where is the life we having lost in living

Where is the wisdom we have lost in knowledge
Where is the knowledge we have lost in information
The cycles of heaven in twenty centuries
Bring us further from God and nearer to the dust

– TS Eliot

• Na Vittena tarpamayyo manushyah

• Man shall not live by bread alone. But by every word that proceedeth out of the month of God - Mathew IV . 2-4
Wealth accumulates ....Men decay....

Ill fares the land to hastening ills a prey,
Where wealth accumulates and men decay,
Princes and lords may flourish or fade,
A breath can make them as a breath has made,
But a bold peasantry, their country’s pride
When once destroyed can never be supplied
- Goldsmith in Deserted village.
He that is first...

“In every field of human endeavour, he that is first must perpetually live in the white light of publicity. Whether the leadership be vested in a man or manufactured product, emulation or envy are ever at work. In art, in literature, in music, in industry, the reward and punishment are always the same. The reward is widespread recognition; the punishment, fierce denial and destruction. If the leader truly leads, he remains—the leader...That which is good or great makes itself known, no matter how loud the calmour or denial. That which deserves to live, lives.”

(from an advertisement of Cadillac motor car company on January 2nd, 1915)
Leadership Vs the Ignorant and the Past

“Those who carry on great public schemes must be proof against the most fatiguing delays, the most mortifying disappointments, the most shocking insults and what is most of all, the presumptuous judgement of the ignorant”
-Edmund Burke

The Dogmas of the quiet past are inadequate to the stormy present. The occasion is piled high with difficulty and we must rise with the occasion. As our course is new, so we must think anew and act anew.

-Abraham Lincoln (at the start of the Civil War)
Vision(1)

• One man with conviction is the majority
• Life’s battles are often won not by those who are strong but by those who think they can.
  – Hannibal [30,000 against 150,000]
  – Churchill’s Battle of Britain
Vision(2)

• We will make electricity so cheap that only the rich can afford to burn candles.
  -Thomas Alva Edison

• Cities, countries and continents will be connected and people will talk to one another from anywhere, anytime, to anyone……
  -Alexander Graham Bell
Vision(3)

• We will make telephony cheaper than a post-card - Dhirubhai Ambani
• (1978) Ghar Ghar Mein Radio
  Gaon Gaon Mein Telephone
• (1997) Hath Hath Mein Telephone;
  Gaon Gaon Mein Internet
  - Dr T.H.Chowdary
Seven Sins:
Mahatma Gandhi

Politics without principles
Wealth without work
Commerce without morality
Knowledge without character
Pleasure without conscience
Science without humanity
religion without sacrifice
are sins verily
What Type of Officers/Leaders we Need

GOD GIVE US MEN! MEN! A TIME LIKE THIS DEMANDS STRONG MINDS, GREAT HEARTS, TRUE FAITH AND READY HANDS;
MEN WHOM THE LUST OF OFFICE DOES NOT KILL;
MEN WHOM THE SPOILS OF OFFICE WILL NOT BUY
MEN WHO POSSESS OPINIONS AND A WILL
MEN WHO HAVE HONOR AND WHO WILL NOT LIE
MEN WHO CAN STAND BEFORE A DEMagogue
AND DAM HIS TREACHEROUS FLATTERIES WITHOUT WINKING
TALL MEN, SUN-CROWNED WHO RISE ABOVE THE FOG
IN PUBLIC DUTY AND PRIVATE THINKING.

GIVE US THE MAN OF INTEGRITY OF WHOM WE KNOW
WE CAN THOROUGHLY DEPEND; WHO WILL STAND FIRM
WHEN OTHERS FAIL; THE FRIEND FAITHFUL AND TRUE

IN ANCIENT SHADOWS AND TWILIGHTS
WHERE CHILDHOOD HAD STRAYED
THE WORLD’S GREAT SORROWS WERE BORN
AND ITS HEROES WERE MADE
IN THE BOYHOOD OF JUDAS
CHRIST WAS BETRAYED.

- Josiah Gilbert Holland
The Oath Guru Administers
(at the convocation)

- I exhort you as follows:
- Speak the truth.
- Walk in the way of the duty
- Neglect not the study of higher knowledge
- Treat they teacher with respect and gratitude.
- And fail not in taking upon thyself the burden of life
Happiness: (1)

• The man that hath no music in himself
   Nor is not moved with concord of sweet sounds
   Is fit for treasons, stratagems and spoils
   The motious of his spirit are dull as night,
   And his affections dark as E rebus
   Let no such man be trusted

   - Shakespeare in Merchant of Venice
Happiness (2)

- Character of a Happy Life

How happy is he born and taught
That serveth not another’s will;
Whose armour is his honest thought,
And simple truth his utmost skill;
Whose passions not his masters are;
Whose soul is still prepared for death,
Untied unto the world by care
Of public fame or private breath;
Who envies none that chance doth raise
Nor vice; who never understood
How deepest wounds are given by praise;
Nor rules of state, but rules of good;
Who hath his life from rumours freed
   - Sir Henry Wotton
Happiness (3)

➢ Whose conscience is his strong retreat;
   Whose state can neither flatterers feed,
   Nor ruin make oppressors great;
   Who God doth late and early pray\More of his grace than gifts to lend
   And entertains the harmless day
   With a religious book or friend
   This man is freed from servile bands
   Of hope to rise or fear to fall;
   Lord of himself, though not of lands,
   And having nothing, yet hath all.
   -Sir Henry Wotton
Which India

‘I want an India where the peasants are not beguiled or intimidated into giving up their lands for Mr. Nehru to build castles in thin air through co-operative farming…”

-Rajaji

As long as India is over governed; it will continue to be underdeveloped.

-Rajaji
“You cannot bring about prosperity by discouraging thrift. You cannot strengthen the weak by weakening the strong. You cannot help the poor by destroying the rich. You cannot establish sound security on borrowed money. You cannot keep out trouble by spending more than you earn. You cannot build character and courage by taking away man’s initiative and independence. You cannot help men permanently by doing for them what they could do for themselves.”

- Abraham Lincoln
(Source: Freedom First, May 1989)
Success and Risk

• Don’t keep forever on the public road, going only where other have gone. Leave the beaten path occasionally and dive into the woods. You will be certain to find something you have never seen before. It will be a little thing but do not ignore it. Follow it up; explore around it, one discovery will lead to another and before you know it, you will have something really worth thinking about

Alexander Graham Bell
Risk and Reward

• I shall be telling with a sigh
  Somewhere ages and ages hence
  Two roads diverged in the woods and I
  I took the one less travelled by
  And that has made all the difference
   - Robert Frost
Lives of Great Men

• Lives of great men all remind us
  We can make our lives sublime
  And, departing, leave behind us
  Foot prints on the sands of time
  — Long fellow
Not gold, but only men

Not gold but only men can make
A great nation and strong
Men who for truth and honour’s sake
Stand fast and suffer long,
Brave men who work while others sleep,
who dare while others fly,
They build a nation’s pillars deep ad lift them to the sky.

Life’s battles do not always go
To the strongest or fastest mean
Soon or late the man who wins
Is the who thinks he can
Then welcome each rebuff
That turns earth’s smoothness vough
Each sting that bids not sit nor stand, but go!

-Robert Browning
Wise thoughts from Sri Nani Palkhiwala (1/3)

- History will record that the greatest mistake of the Indian republic in the first 50 years of its existence was to make less investment in human resources-education, family planning, nutrition and public health- than in brick and motor dams and factories.

- We have too much government and too little administration; too many laws and too little justice; too many public servants and too little public service; too many controls and too little welfare. (But now ever-growing competitive schemes of “welfare”: Eg: T.S & A.P - T.H.Chowdary)
Wise thoughts from Sri Nani Palkhiwala (2/3)

- Indian liberalisation encounters formidable opposition from three quarters.
- The top heavy bureaucracy reluctant to shed its enormous powers
- Influential politicians who prefer to let socialism remain the opium of the people and of whom it can be truly said that if ignorance is bliss, they should be the happiest men alive.
- Quite a few Indian businessmen men who are much interested in their own personal prosperity than in the future of the country and who preferred to flourish in the non-competitive environment.
Wise thoughts from Sri Nani Palkhiwala (3/3)

- These three are the obstructionist forces...India continues to remain the only significant country in the free world to **hold aloft the tainted and tattered flag of socialism**.
- “We shut our eyes to the fact that socialism is to social justice, what ritual is to religion and dogma is to truth”.
- Over taxation corrupted the national character overtly.
- The nation survived only because the tax system continued to breathe through loopholes and the economy used to breathe through window of tax evasion.
Sins & Virtues

• Power & Arrogance & Covetousness
  – Power & Morality-Pitirim Sorokin
  – Parricide, fratricide (Medieval Muslim rule in India)
  – Imperial fascist “democrats” – Stalin, Mao, Gandhiji, Mussolini, Hitler, Indira, Saddam Hussain;
  – The “secular” “social Justice” “inclusive growth” – wallahs
  – Power Corrupts
  – Absolute Power Corrupts Absolutely

-Lord Acton
Delegation

Jethro said to Moses, ‘You are not doing it the right way, you will wear yourself out and these people as well. This is too much for you to do alone. You should choose some capable men and appoint them as leaders of the people, leaders of the thousands, hundreds, fifties and tens…they should be god-fearing who can be trusted and who cannot be bribed…

-Book of Exodus, CH 18, Verse 17

Here lies a man who knew how to enlist in his service better men than himself

-Andrew Carnegie
Ethics & Morality in Public Life
Corporate Businesses

• Can gentlemen be in politics?
• Human rights ( to terrorists, zihadis, rapists; “transparency”
• “empowerment (before enlightenment)
• A “poor” servant of the poor increasing wealth by Rs. 550 mln in one year
• Another pretender to father’s eminence and service to the poor having a 20 times increase in income (declared)
Government’s Unethical Actions

- OYT deposits for Telephone; Lightning calls; Tatkal Telephone
- Tatkal passports & rail and air reservations
- Surge pricing for rail travel
- Building & Layout Regularization Schemes
- Triple entry book-keeping (Jain Hawala case)
- NPAs of PS Banks
- Public debt of governments
- “Welfare” out of borrowed money
- Result: All-free Praja Parties
Public Sector Undertakings

Academics have attributed several traditional strengths to the public sector. They primarily are:

- ability to survive without profit
- state-ownership gives than immortality
- wages and high bonuses can be paid over by continuously incurring losses
- government ownership gives full benefit of a monopoly
  - Vasant Sathe,
  Restructuring of Public Sector in India

- There are 231 Central PSUs and 636 State PSUs (Meat & Poultry Development Corporation, LIDCAP; A.P Fisheries…)
Time for Everything

Take time for work- It is the price of success.
Take time to think- It is the source of power.
Take time to play- It is the secret of youth.
Take time to read- It is the foundation of wisdom.
Take time to be friendly- It is the road to happiness.
Take time to dream- It is hitching your wagon to a star.
Take time to love and beloved-It is the privilege of the gods.
Take time to look around- It is too short a day to be selfish.
Take time to laugh- It is the music of the soul.

-Irish Prayer
Vice connected with time

• Speed Money
• Waiting for posting
• Not available
  – Meeting mein hain
  – Bathroom mein hain
• Non punctuality
Queuing to be Backward

“it is to be noted that nowhere else in the world do castes, classes or communities queue up for the sake of gaining backward status”
-observation by a two-judge bench of the Supreme Court of India while staying 27% OBC reservations in Central Educational Institutions

**Technology: Force of Light or Darkness**

Many of the best engineers had a strong sense of the deeper philosophical issues of right and wrong and of good and evil. Technology, in and of itself, could be a force of light or darkness.

(From: “A Google Story” by David A. Vise and Mark Malseed -page 178)
Inspired Minds

• **Encourage general reading, writing & declamation**
  - Reading maketh a full man
  - Writing maketh a precise man
  - Speaking maketh a ready man
  
  - Sir Francis Bacon Alliteration, Pun

• **Freedom without Supportive Strength**
  - Freedom without the strength to support it and, if need be, defend it, would be a cruel delusion. And the strength to defend freedom can itself only come from widespread industrialization and the infusion of modern science and technology into the country’s economic life.

  - Jamsetji Tata
  - The Book, Where have all the Leaders gone?

• **Empires of the future will be empires of the mind.**
  
  - Winston Churchill
Finally

• Ethics & morality to be cultivated, ingrained from childhood
• Exemplified by parent’s conduct
• Learnt from the great literatures of the world –
  – in India the Upandishads, Ramayana, Mahabharata, Bhagavatha, Bhatrihari; Katha Saritsagara, Neeti Satakas
• Criticism/ self criticism – introspection
• Cultivation of: Asteya, Aparigraha, Indriya Nigraha, work as a fulfillment of one-self; samatva (equanimity)
• Remembering:

  Isaavaasyamidam
  Sarvam yatkincha jagatyam jagat
  Tena tyakena bhujithaah
  Maa gridhah kasysuwiddhanam
Auto-biographies/ Life story of great men

- Lives of great men all remind us we may make our lives sublime and departing leave behind us foot prints on the sands of time.
- Dr. B.R. Ambedkar
- Lee Kuan Yew
- Henry Ford
- Jamshedji Tata, Dhirubhai Ambani, G D Birla
- Khrushchev, Gorbachev
- Ben Gurion, Golda Mair
- Balagangadhar Tilak – Gita Rahasya
- Margaret Thatcher
- Irvine Shroedinger
- Andy Grove
- Einstein
- Oppenhammer
- Betrand Russel
- K M Munshi
- Rajaji
- M C Chagla
Books for Reading

• How to Win Friends & Influence people – Dale Carnegie
• The Human side of Enterprises - Douglas Mcgregor
• My years with General Motors – Alfred P Sloan
• A Japan which can say “No” toAmerica
• Kautilya’s Artha Sastra
• Are You Listening – Dr T H Chowdary
Books for Reading (Contd)

• Shantiparva in Mahabharata
• Sundara Kanda (Ramayana) – Hanuman to Sita
• Gita Rahasya by Lokamanya Tilak
• Bharthrihari’s Subhashitas
• Sumathi & Vemana Satakas
• Rama Charita Manas – Tulasi Das
• Krishnavatara- K M Munshi
• Mahabharata- Rajaji
• Ramayana – Rajaji
• Upanishads- Rajaji
• Our Culture- Rajaji
• No, Minister by Mahesh Prasad
• The complete Yes, Minister by Jonathan Lynn & Antony Jay
BHARAT MAHAN!

“If I were to look over the whole world to find out the country most richly endowed with all the wealth, power and beauty that nature can bestow-in some parts a very paradise on earth - I should point to India. If I were to asked under what sky the human mind has most fully developed the choicest gifts, has most deeply pondered on the greatest problems of life, and has found solution of some of them which well deserve the attention even of those who have studied Plato and Kant - I should point to India. And if I were to ask myself from what literature we here in Europe, we who have been nurtured almost exclusively on the thought of Greeks and Romans, and of one Semitic race, the Jewish, may draw that corrective which is most wanted in order to make our inner life more truly human, a life not for this life only, but a transfigured and eternal life -- again I should point to India”.

-MAX MULLER
“India was the motherland of our race, and Sanskrit the mother of Europe’s languages; she was the mother of our philosophy; mother, through the Arabs, of much of our mathematics; mother, through the Buddha, of ideals embodied in Christianity; mother, through the village community, of self-government and democracy. Mother India is in many ways the mother of us all”. 
-WILL DURANT
“Whenever I have read any part of the Vedas, I have felt that some unearthly and unknown light illuminated me. In the great teaching of the Vedas, there is no touch of the sectarianism. It is of ages, climes, and nationalities and is the royal road for the attainment of the Great Knowledge. When I am at it, I feel that I am under the spangled heavens of a summer night”.

-HENRY DAVID THOREAU
Bharat Mahan

We owe a lot to Indians, who taught us how to count, w/o which no worthwhile scientific discovery could have been made”...

I have made the Gita as the main source of my inspiration and guide for the purpose of scientific investigation and formation of my theories.

- Dr. Albert Einstein

P3,
Aakaaradhyaksha: Suptd of Mines
Bharat Mahan….

After a study of some forty years and more of the great religions of the world, I find none so perfect none so scientific none so philosophical and none so spiritual than the great religion known by the name of Hinduism.

Make no mistake, without Hinduism, India has no future. Hinduism is the soil into which India’s roots are stuck and torn out of that she will inevitably wither as a tree torn out from its place. And if Hindus do not maintain Hinduism, who shall save it? If India’s own children do not cling to her faith, who shall guard it? India alone can save India and India and Hinduism are one.

- Annie Besant
Bharat Mahan

No feeling proud of Indianness

“..I find myself dealing with Indians, many of whom do not feel proud of their Indianness. Indians are recognised throughout America as technically superior. Since the day Indians learn pride, India will rapidly move out of its, third world status to become one of the world's industrial powers.

- Adam Osborne, co-founder of (along with Steve Job)

Instead of greed, how about generosity
Instead of envy, try a little charity
Instead of pride, show some humility
Instead of wrath, let us see composure

- Lee Iacocca
Dhanyawad: Thank You