

Brief Professional Profile of Jitendra Kohli

- **Jitendra Kohli**, B.Tech. (Electrical Engg) 1976 from IIT Delhi, is the founder and Managing Director of ElectronicTender, an e-Procurement technology lab.
 - He has been researching in the area of e-procurement/ e-tendering, with focus on public procurement, for over 16-years now. Based on his pioneering work, his company, ElectronicTender has developed a cutting-edge e-procurement/ e-tendering/ e-auction software product, Electronic-Tendering Engine (ETE) for public-procurement which is licensed to e-procurement service-providers. Based on available information, ETE is distinctively ahead in respect of 'Security, Transparency, and Integrity' related functionality compared to any other Government related e-procurement initiative in any other part of the world.
 - In public-interest, he has been sharing in public-domain important security, transparency and integrity related aspects of his ground-breaking research, through interaction with authorities in various countries (including India, EU) and multi-lateral agencies, presentation of papers at international conferences, et al, so that the concerned authorities could take appropriate measures to check malpractices under the garb of e-procurement.
- Member – Scientific Committee, 7th International Public Procurement Conference (IPPC7), held in August 2016 and hosted by the Indonesia National Public Procurement Agency and Florida Atlantic University.
- In end-2011/ 2012, his services were commissioned by the 'Asian Development Bank (ADB)' for technical peer-review of the update of 'MDB's e-Procurement Toolkit'.

Papers/ Presentations on e-Procurement at International Fora:

- In the month of August 2012, he was invited to present a paper at the 'International Public Procurement Conference (IPPC5)' held at Seattle (USA). The paper titled 'Red Flags in e-Procurement/ e-Tendering for Public Procurement and some Remedial Measures' [URL: <http://www.ippa.org/IPPC5/Proceedings/Part2/PAPER2-6.pdf>], was found to be eye-opener by delegates from many countries, including USA and EU.
- In August 2014, he presented a paper on 'futuristic e-Procurement Systems' at the 'International Public Procurement Conference (IPPC6)' held at Dublin (Ireland).
- In June 2015, he presented a paper titled, 'Combating Organized Corruption in Public-Procurement through Appropriately Designed e-Procurement Systems' at a conference organized by the National Anti-Corruption Commission (NACC) of Thailand in collaboration with the World Bank, et al.
- In August 2016, his paper titled, 'AVOIDING THE VOLKSWAGEN EMISSIONS SCANDAL IN E-PROCUREMENT SYSTEMS: Imperative of Transparent Disclosure Norms and Certification of Critical Functionalities' was presented at the 'International Public Procurement Conference (IPPC7)' held at Bali (Indonesia).
- He has been invited for presentations on e-Procurement Security and Transparency issues by various **international agencies**, including –

- European Commission (Brussels)
- European Space Agency (Paris)
- OECD (Paris),

and in European countries, including – the Czech Republic, Luxembourg, Greece, Italy, et al.

Guest Faculty for e-Procurement:

- At the International Centre for Information Systems & Audit (iCISA) [Office of the Comptroller and Auditor General of India]
- At National Institute of Financial Management (NIFM) [An autonomous institute of the Ministry of Finance, Government of India]

Some Relevant Aspects:

- The Government of India's guidelines for e-procurement (published in 2011) have taken inspiration from his writings on the security and transparency related aspects of e-procurement.
- The guidelines on e-procurement issued in 2013 by the e-Tendering Expert Group (e-TEG) appointed by the European Commission reinforce many critical aspects relating to security and transparency of the e-procurement process about which he had written many years earlier based on his pioneering research in this field.

Some Publications relating to Public-Procurement/ e-Procurement:

- In 2008, he presented to the Central Vigilance Commissioner (CVC) a detailed report on security and transparency related issues in e-procurement, 'Proposed Guidelines for e-Tendering/ e-Procurement for Government Organizations/ PSUs'.
- In 2010, his work, 'e-Procurement Integrity Matrix' was adopted and published by Transparency International India (TII).
- In 2013, he co-authored 'Manual for the Examination of Public Procurement Process' (published by TII).

Publications relating to Foreign Direct Investment:

He is the General Editor of 'The Business Guide to India' (a best-selling handbook on Foreign Investment in India) published in end-1996 by Butterworth Heinemann, UK/ Singapore.

Professional Background (other than in the field of e-Procurement):

- During the years 1993 to 2000, as a Strategy & Management Consultant he successfully handled major assignments for reputable international organizations like – Compaq, Apple, Mathys, Chase, Shearman & Sterling, et al;

- He started his career with Larsen & Toubro (L&T) in 1976, and later joined HCL in 1980 when the Indian Computer industry had started emerging as a significant force in the Indian economy. Subsequently, he shouldered responsibility in many senior positions in the Information Technology and Telecom sectors. During these years he had extensive exposure to Government Tendering processes.

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