

Profile



Sri Palle Pavan is a Management Consultant with hands on experience in Public Procurement, Transaction Advisory, Bid Process Management, Road Projects Management and Project Financing. He has more than two decades of overall experience which includes working with major developers of the Country, viz., Reliance Infrastructure & Ramky Infrastructure. Pavan also worked with SBI and has experience in Corporate Banking & Infrastructure funding.

He has extensive knowledge in Project Conceptualization, Structuring & Evaluation, development of PPP Framework, Risk Analysis, Financial Modelling and Commercial Operations.

He has been assisting Administrative Staff College of India (ASCI) for the last three years in their transaction advisory services and in preparation of bid documents, bid process management, and project structuring for various Government Projects. He takes Guest Lectures at ASCI, SBI Staff College, etc. He has his own Consultancy firm called "ISOL Consultants".

He played key role in the Project Financing of various high value Projects such as Rosa Power, SU Toll Road, TK Toll Road, TD Toll Road Projects, Mumbai Metro Project, etc.

He worked as Revenue Assurance Head at Reliance Infra wherein he had put various operating procedures, the tolling system, O & M procedures in place and other commercial aspects of Road Projects. He had implemented various revenue enhancement and risk mitigating measures.

At Ramky Infra, he was instrumental in the development of Toll System and Highway Traffic Management System of Narketpally-Addanki-Medarmetla (NAM) Project and Traffic Surveys and Revenue Analysis both at the time of bidding and post bidding.

He has done one year Post Graduate Program from **IIM Ahmedabad** with specialization in Infrastructure Development. As part of Student Exchange Program, he attended University of Texas, Austin, USA. Pavan is a B Tech (Civil Engineering) and a CAIIB.