

PROFILE

Irfaan Rafeeque

+91-8019775272

Hyderabad, AP, India

irfan.iicci@gmail.com

PRESENT POSITION

DIRECTOR, Indo-Israel Chamber of commerce & Industry

EDUCATION

- **Masters in Rural Management from the Institute of Rural Management, Anand (IRMA) (1986-88)**
- **Diploma in Japanese Management (BPR).**

PROFESSIONAL

- Started career in HR & Sales in GCMMF (AMUL) at Anand, Gujarat. Thereafter as an independent consultant launched many FMCG brands in South India incl. HERITAGE dairy products belonging to Shri Chandra Babu Naidu.
- Consulting & Financial Advisory services incl. services to Capital Fortunes Limited, (A premium Corporate Consulting & Advisory, with multi-billion dollar syndications under various financial structures) - Restructured 2 major organizations in Hyderabad namely Hyderabad Race Club and VIJAYA Dairy
- Consulting in areas of Strategic Advisory, **Financial due diligence**, Protocol and **financial facilitation**, apart from handholding for some Small Enterprises in market opportunities & synergies including areas of Capacity Building for SMEs and as part of Indian Government's initiatives on Human asset enhancements. Worked on protocol with INREM / RURAL KONSTRUCT for employment-oriented skill development programs for over 20,000 trainees.
- General Manager of Construction & Real Estate Development company in UAE since 2005 to 2011, based in Dubai. Apart from management of the enterprise, made **financial joint ventures** with leading companies for synergic expansions to achieve corporate goals. Some Indian giants which worked with us too in JVs.
- Identified, developed business plan, made the **Investment Analysis, Share Holders Agreement (SHA) and structured NRO investments of the Dubai**

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company for a 1.4 million square foot Real Estate Residential development project at Gurgaon. Put in place the team for pre-sales and HUDA approvals (including the BG), Hand held the project till the SHA and obtainment of share certificate incl. ROC compliances.

- **Project / Proposal Due diligence** services, along with their Asian Pacific Director, for target investees for **United States Investment Associates LLC**.
- Advisory Services for Corporatization of SMEs including public Issue, financial structuring and funds solicitation, contracts and deployment plans.
- Presently Holds the following positions
 - **Associate Director, India** – MAMS INFRA, UAE (Housing & Real Estate, & Import-Export) with holdings in India, UAE, USA & UK
 - **India Rep** for KAMPAC OIL , a **2.4** billion dollar Oil & Gas corporation based in Panama & UAE.
 - **CEO, MS LIFE CARE, a consulting firm in India**
 - **Business & Financial Strategist, SKM Technologies (Aerospace)**
 - **Strategic Advisor & Financial Advisor, E2Labs (Asia's first Anti-hacking Cyber Lab)**
 - **E-commerce Advisor to many firms aimed at connectivity & business Development**

OTHER INTERESTS

- Governing Committee Member of *Hum Sab Hindustani Trust, Hyderabad*
- Sr. Vice President of *Forum For Modern Thought & Literature, Hyderabad*
- Creative writing
 - Translated a Travelogue into English from Award winning Urdu Writer
 - Published Poetry & short story in many journals incl. Sahitya Akademi Journal, etc.
 - Available on Amazon.com my e-book of poems called **Shadows on Wings**
 - Book on Cyber Terrorism underway co-authoring with Asia's first Anti-hacking Lab

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- o Short story book being launched in August on e-com sites Amazon & Flipkart.