



S. Tirmal Reddy

"Motiniketan", 1-9-665/8/B, Vidyanagar.
Hyderabad, India – 500 044



 (+91) 9963629777

 reddytirmal@yahoo.com

Areas of competence

- Leadership workshop
- Team Building
- Change Management
- Conflict Resolution
- Coaching & Mentoring
- Customer Service & CRM
- Creative Thinking & Problem Solving
- Time Management
- Emotional Intelligence
- Presentation Skills
- Planning & Prioritization
- Brand Building
- Business Communication
- Negotiation & Selling Skills
- Outbound Training

EXPERIENCE As Learning & Development professional

- **Mr. Tirmal Reddy:** Learning & Development Professional with expertise in imparting key behavioral competencies. Resource Person for many Corporates to facilitate learning and development workshops. A thorough professional with 20 years of industry experience in the areas of business development and training. At **GlaxoSmithKline**, worked with multiple teams and had a vast customer interface covering different regions of India. **Have a proven track record of leadership at GSK**, developed my team with the perseverance to succeed and deliver excellent results under difficult market conditions. Been part of the strategic development and implementation team, for new launches. Took the initiative to design concrete measuring tools and feedback mechanism. Awarded **gold medal** twice in recognition and appreciation, for above & beyond performance. With the blend of Business and Training experience; have been instrumental in designing, developing and delivering customized training modules which are learner-friendly and operationally effective. An M.B.A with specialization in HR. Have mastered the art and science of facilitating adult learning workshops.

CLINETELE

- ICICI BANK
- AXIS BANK
- DUPONT
- TATA GROUP
- VERIZON
- HDFC BANK
- ORACLE
- ADITYA BIRLA GROUP
- ABBOTT
- SANOFI
- GLAXOSMITHKLINE

EDUCATION & EXPOSURE

- **MBA-HR- Osmania University, Hyderabad.**
- **Diploma in Training & Development (Theory) -ISTD, New Delhi**
- **B. Sc - (Botany, Zoology & Chemistry), Osmania University.**
- **Training in Mayers-Brigg Type Indicator (MBTI)**
- **Knowledge Sharing Forums of ISTD, NHRD, HMA & TEDx**

PROFESSIONAL CERTIFICATIONS

- Certificate of Training & Development by NHRD
- Certificate of Transactional Analysis by I.C.T.A
- Certificate of Leaders as Coaches by ISTD
- Certificate of Senior Level Facilitator by IL&FS
- Certificate of English Language Education & Development by British Council

ACHIEVEMENTS

- Conducted training workshops for many teams and in different regions at GSK
- Awarded **gold medal** twice in recognition and appreciation, for above & beyond performance.
- **Received Positive feedback** from the delegates / participants, for workshops delivered in different industries
- With a blend of Business Management and Training experience; I am able design, develop & deliver customized training modules which are learner friendly and operationally effective.

PERSONAL DETAILS

Date of birth : 05-06-1973
Marital status : Married
Nationality : Indian
Hobbies : Reading Books
Languages known : Telugu, English & Hindi