

Sri Sudhakar Challapalli

Topic : Challenges in M-Governance

Sri Sudhakar Challapalli is an Accomplished Finance Specialist integrating over three decades of expertise in Core Banking, Credit Card, Business Development, Software Development and providing Specifications in Banking Technology, Testing Modules and Implementation of Third Party Software. An efficient Communicator possessing sound interpersonal, relationship management & Liaisoning skills. Associated with Andhra Bank since April 1978, to till recently desginated as Assistant General Manager, seeking a postion with opportunities for continuous learning. Worked as a Professor in a Business School in Hyderabad teaching Banking and Business Analytics. Worked as a Director (Corporate Relations) for the SSI Group. Presently Working as Chief Executive Officer of Mobile Digi Converse Pvt Ltd., and Raskeysoft

He is Instrumental in the Business Development of various Branches like Hitec city (Hyderabad), Panaji, Jubilee Hills & Saidabad (Hyderabad), Kanpur and Mount Road (Chennai), As Chief Manager – Panaji, doubled the business in one year,(From 40 Crores to 80 Crores). Provided requirement specification for integrating core banking with acquiring business of credit card and thoroughly tested the package, As Chief Manager - Kanpur & Authorization officer under SARFASI Act successfully recovered nearly 1.50 crores in four branches under NPA. As **Chief Manager - Saidabad branch** made the branch as zero Complaints branch and efficiently brought down the customer waiting time from 30-40 minutes to 10 minutes on pension days. As **Head of the Branch at Mount Road** instrumental in doubling the Corporate Business from 250 crores to 575 crores within 12 months period.