

Sri Baleswara Rao

Topic: Insurance

Sri Baleswara Rao Kancherla is presently working as Office Head, Max Life, Guntur District. He has 17 years of successful experience in Sales and business administration, out of which 5 yrs Telecom industry, Worked in Andhra Pradesh Guntur, and Eluru at various management levels in Tata Teleservices. And 12 yrs in Insurance industry. Worked in Andhra Pradesh & Telangana State Hyderabad and Karimnagar at MAX LIFE.(From S.M to Managing Partner During Last 11 Years In Max Life).

He is Qualified for grand slam in 2006, international trip to Australia, Recruited & Created 1 MDRT in Ing Vysya life with in 1 month in 2006, Qualified for national Premium Certificates for achieving Highest 52 lacks MFYP, Achieved 159% of Mfyp Plan in 2006, As an Asm I stood Top 1 Rank in Andhra Pradesh, South India Top-3 Rank and Top-16 Rank in Pan India in 2006.

on English learning and 15 shows on soft skills, on SAPNET for the U.G students of A.P between 2006 and 2010.

Presently she is a resource person to HRD-A.P, professional institutions, Universities, Jawahar Vidyalayas, schools and colleges on SCL and CLT techniques, Soft Skills and Communication Skills and NAAC advisor to professional colleges and schools.